

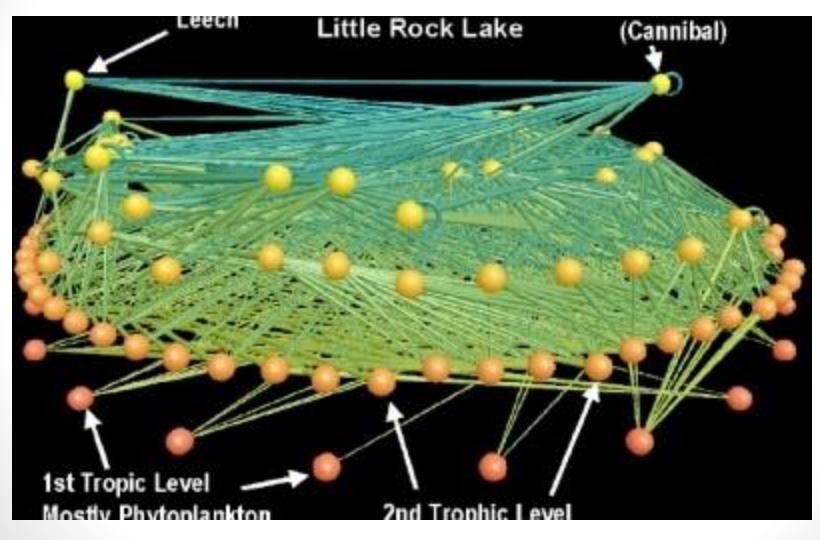
#### Social Network Analysis: why it is so popular?

Song Yang, Ph.D. University of Arkansas

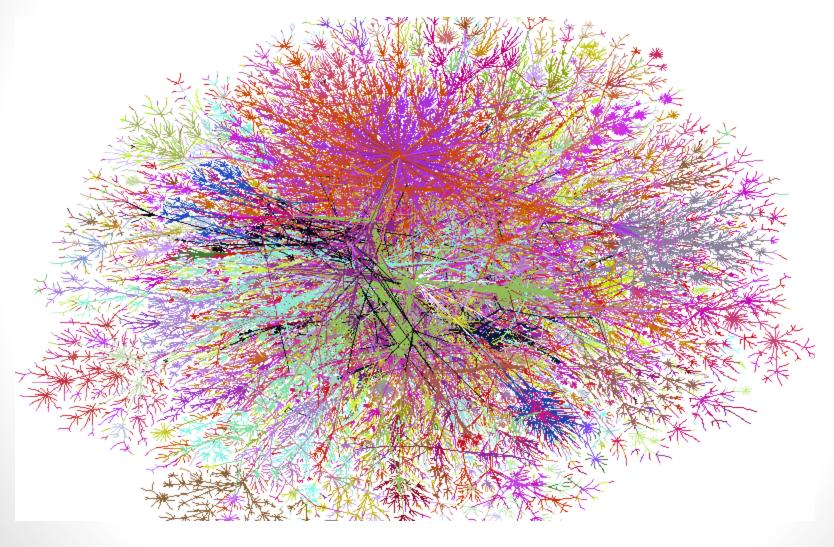
### So why SNA is so popular?

- Multidisciplinary attention
  - Internet analysis
  - Telephone network
  - Power grids
  - Transportation
  - Delivery and supply chain
  - Social network
    - First start with sociology, then propagate to economics and management sciences
  - Information network
  - Biological network

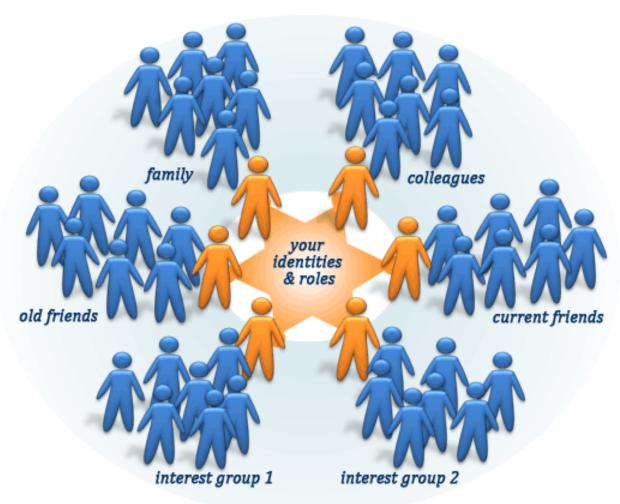
# Network graph of food chain Source: Newman 2011



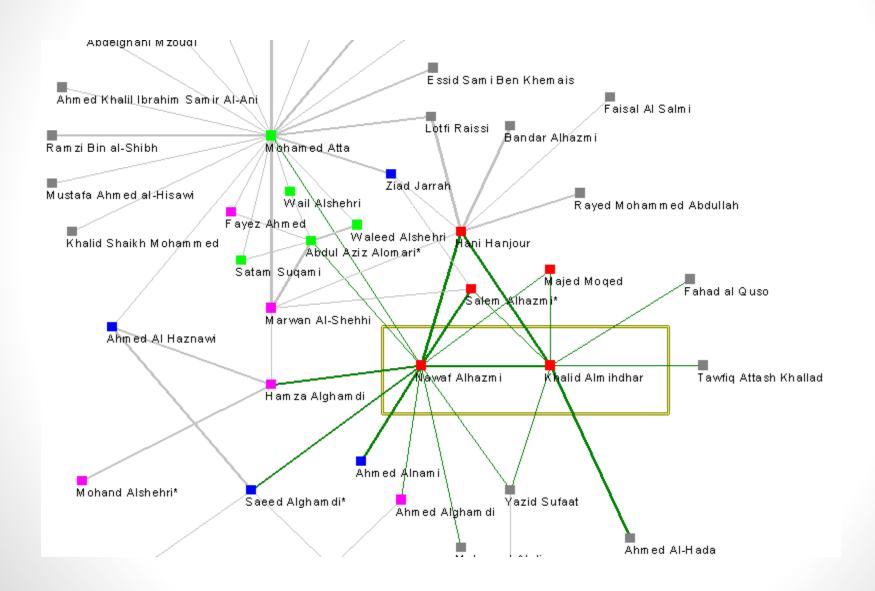
# A computer network: Newman 2011



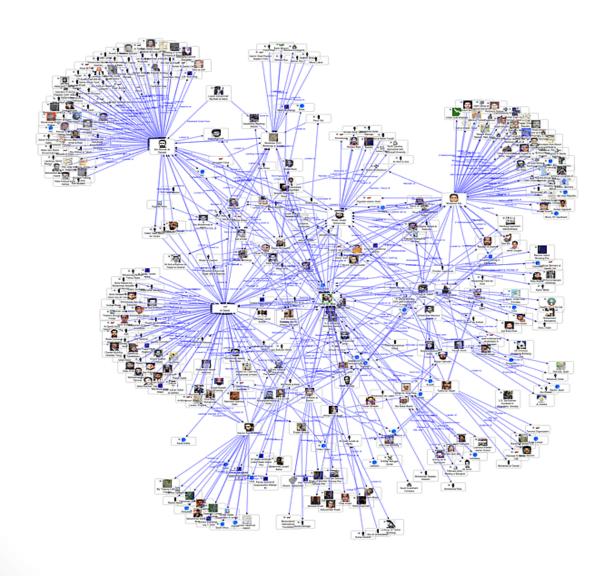
#### Social networks



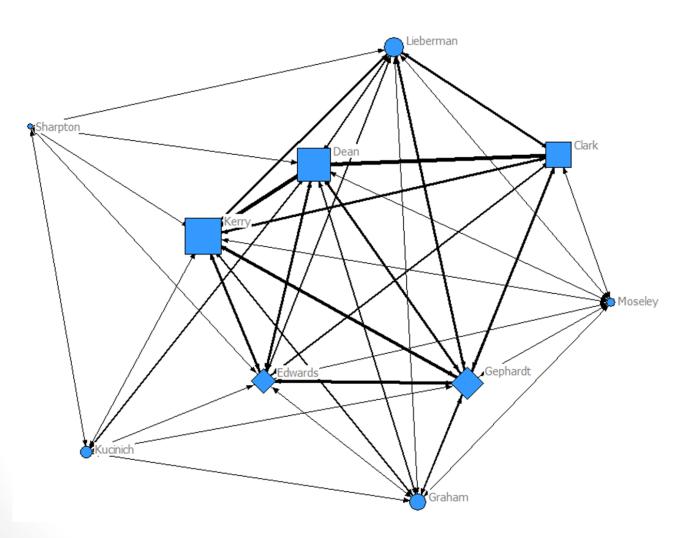
#### SNA of terrorism



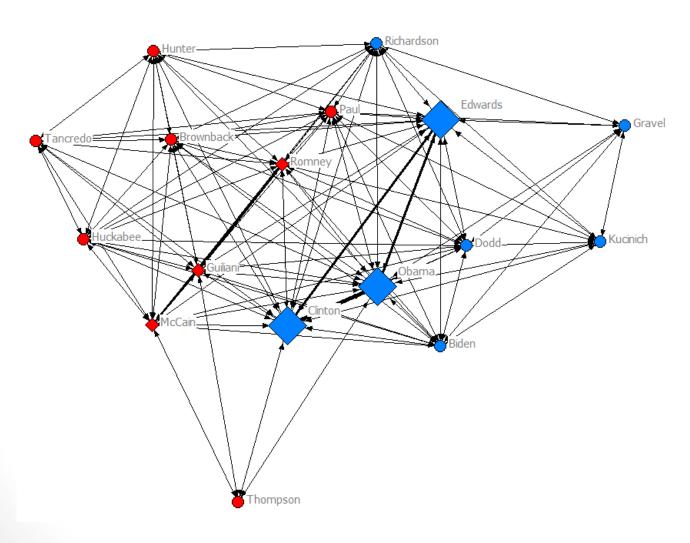
### Al-Qaida network



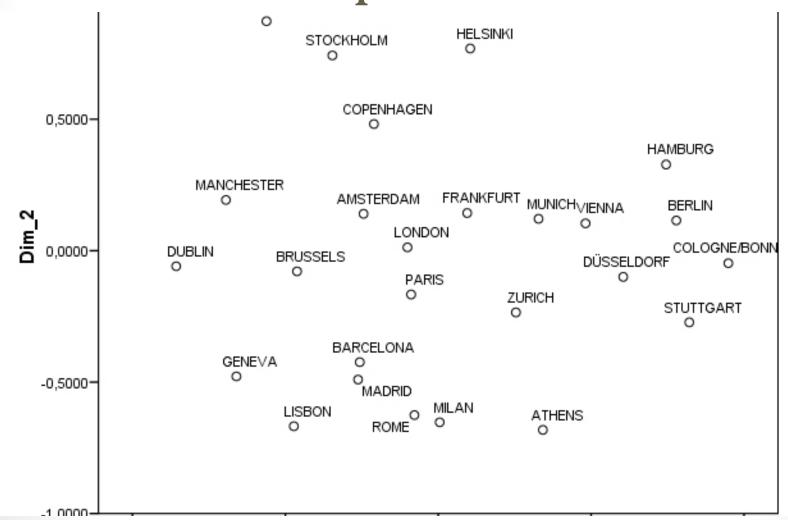
# SNA of political campaign: 2004 US Presidential election



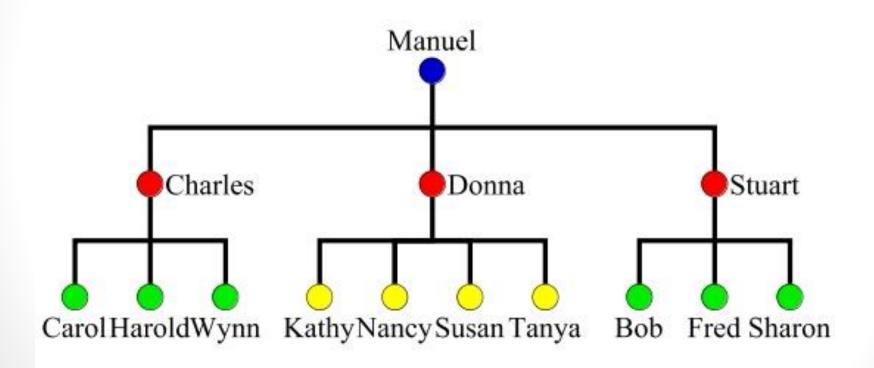
# SNA of political campaign: 2008 US Presidential election



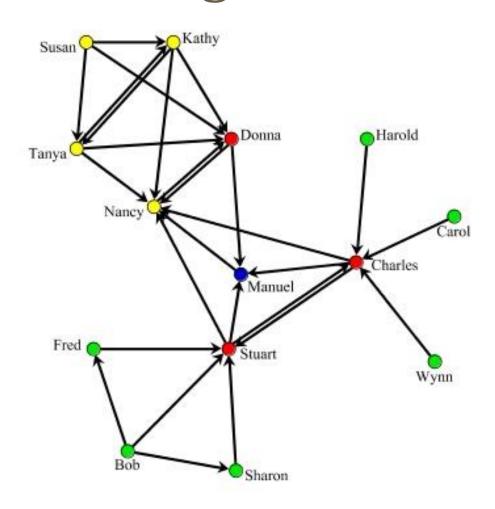
### MDS of passenger flow between European cities



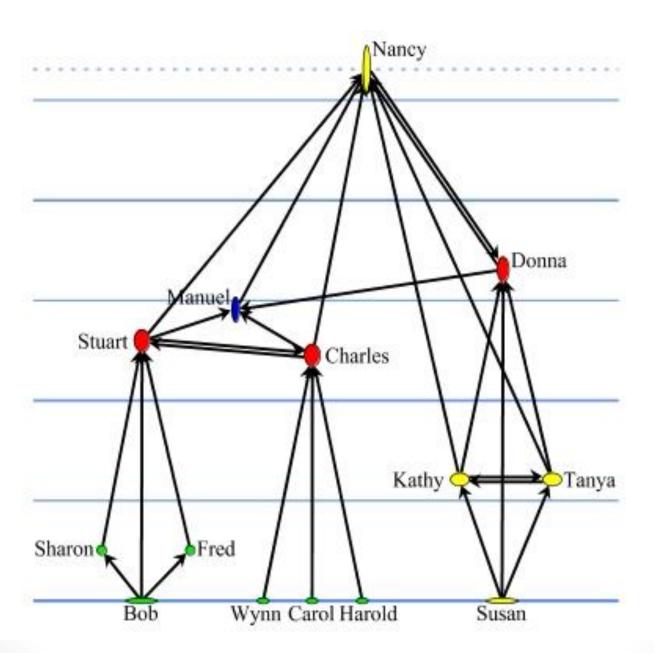
### Org-chart shows how authority ties *should* look...



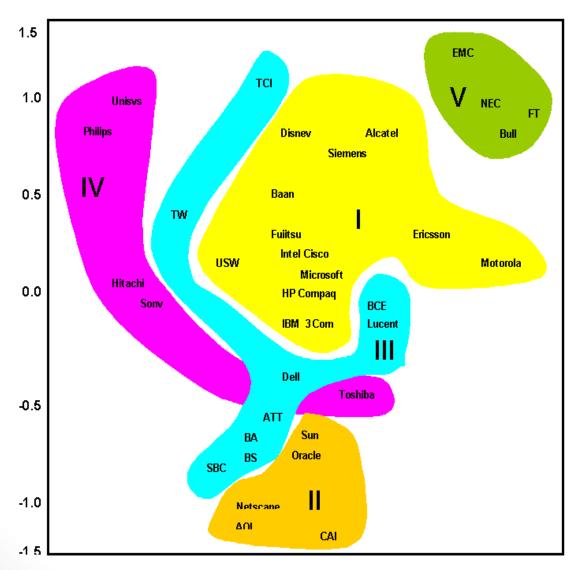
# ... but the digraph of actual advice-seeking ...



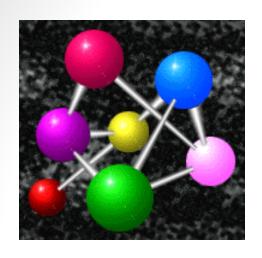
#### ... can be restructured to reveal the "real" hierarchy!



# Strategic alliances in the 1998 core GIS



#### **INSNA**

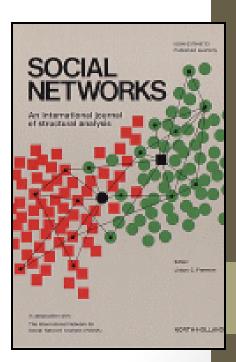


Institutionalization achieved with the 1978 founding of the International Network for Social Network Analysis and journal *Social Networks* 

<a href="http://www.insna.org">http://www.insna.org</a>

Sunbelt Social Network Conferences are held annually in North America, Europe, or China (2013西安交大; 2010 Trento, Italy)

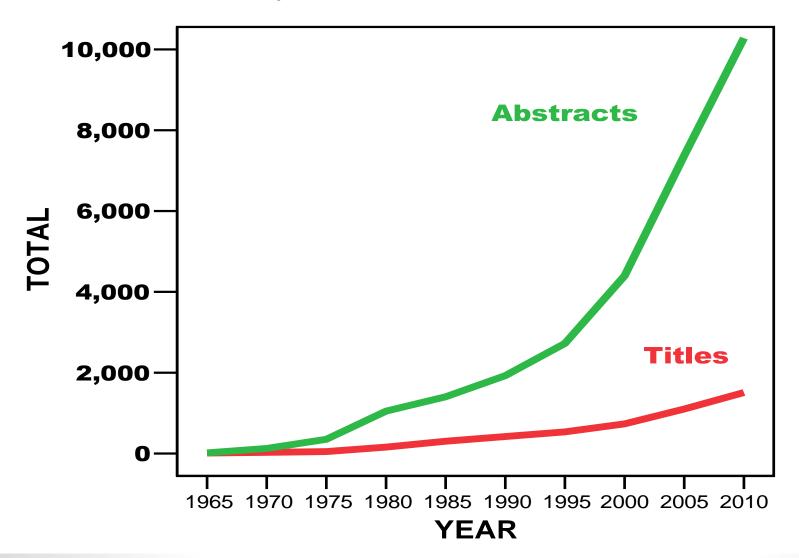
EGOS (European Group on Org Studies) annual colloquium has a Standing Group on Organizational Network Research (2009 Barcelona; 2010 Lisbon)



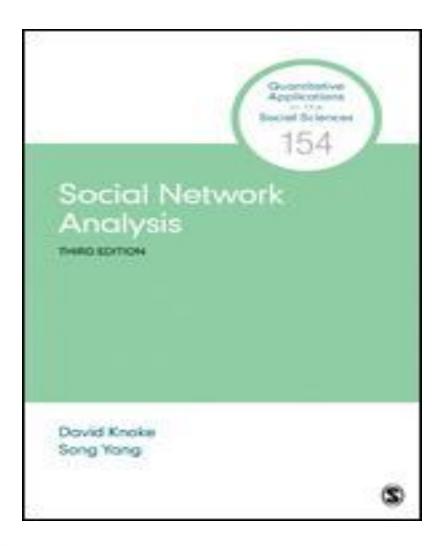
#### **Growth of Social Networks in Social Sciences**

#### Five-year totals for 14 literature indexes

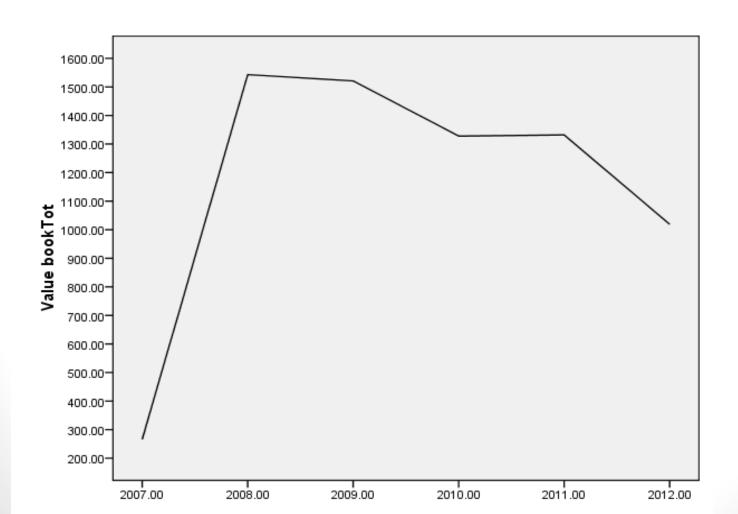
Keyword search for "social" + "network\*"



# Book Sales of Knoke and Yang SNA 2020



# Being cited for more than 1,000 times (counted by Google)



#### Limitation of atomistic model

- Limited efficacy to explain individual or corporate behaviors, accomplishments, or profits etc with the existent variables at the individual or organization level.
  - Voting for president has everything to do with how you friend vote than who you are
  - Corporate profits are linked to their positioning in their own industry and their connections with firms in other industries
  - Managers whose personal network is full of structural holes receive fast promotion as oppose to managers whose network is redundant and saturated.

### In-depth readings

- Students are responsible for the in-depth reading, summarizing their major arguments, and organizing discussions.
- 1) Borgatti et al., 2000 Network Analysis in the Social Sciences, published in Sciences
- 2) Borgatti and Foster, 2003, The Network Paradigm in Organizational Research: A Review and Typology, published in the Journal of Management